

Buy Down Example 3

Cheektowaga - Production

2008 Wage	2008 COLA	New Wage	Roll Up	Hours
Assembler		Operator		
\$ 18.50	\$ 4.30	\$ 16.50	1.33	1900

Payment Year 1

Wage Differential	\$	6.30	= \$18.50 + \$4.30 - \$16.50
Wage Differential* Multiplier	\$	8.38	= \$6.30 * 1.33
1 Year of Pay	\$	15,922.00	= \$8.38 * 1900
4 Years of Pay	\$	63,688.00	= \$15,922 * 4
3 Payments	\$	21,229.33	= \$63,688 / 3
Payment #1 - Calculated	\$	21,229.33	
Payment #1 - Actual	\$	21,229.33	

Payment Year 2

Wage Differential	\$	6.30	= \$18.50 + \$4.30 - \$16.50
Wage Differential* Multiplier	\$	8.38	= \$6.30 * 1.33
1 Year of Pay	\$	15,922.00	= \$8.38 * 1900
4 Years of Pay	\$	63,688.00	= \$15,922 * 4
3 Payments	\$	21,229.33	= \$63,688 / 3
Payment #2 - Calculated	\$	21,229.33	
Payment #2 - Actual	\$	21,229.33	

Payment Year 3

Wage Differential	\$	6.30	= \$18.50 + \$4.30 - \$16.50
Wage Differential* Multiplier	\$	8.38	= \$6.30 * 1.33
1 Year of Pay	\$	15,922.00	= \$8.38 * 1900
4 Years of Pay	\$	63,688.00	= \$15,922 * 4
3 Payments	\$	21,229.33	= \$63,688 / 3
Payment #3 - Calculated	\$	21,229.33	
Payment #3 - Actual	\$	21,229.33	

Total Payment for Associate

\$ 63,688.00 = \$21,229.33 + \$21,229.33 + \$21,229.33